



KONGSBERG

AMERICAS UC 2018

AMERICAS MARITIME SIMULATION USER CONFERENCE
FOR KONGSBERG DIGITAL CUSTOMERS & PARTNERS

St. John's, NL, Canada, 13-14 November



simulation & training supporting
a sustainable and safe maritime future

WELCOME

Dear KONGSBERG Customers and Colleagues,

The number of maritime accidents and incidents continues to be too high. This raises the bar for development of a stronger safety culture, backed by new standards and regulations for procedures as well as proper education of students and re-training of crew. At the same time, we are experiencing an increasing focus on technology and methods to promote sustainability.

This year's Simulation User Conference of the Americas will focus on how simulation can be utilized to build a positive safety culture with ingrained awareness, while supporting more sustainable maritime operations that meet new standards and regulations.

The conference program will also include considerations on market trends and how digital transformation is changing the way the maritime industry works, including training. In addition, there will be K-Sim product news and development presentations, and sessions where delegates can dive deeper into topics of interest, including; emergency preparedness & crisis management, defence & security and the role of instructors.

With a packed conference program, our goal is to facilitate the sharing of ideas in order to enhance the collective knowledge of the international simulation community. We look forward to spending some thought-provoking and motivating conference days together with you.

Welcome to KONGSBERG's Simulation User Conference of the Americas 2018 in St. John's!

Best regards

Tone-Merete Hansen
Senior Vice President Maritime Simulation
Kongsberg Digital

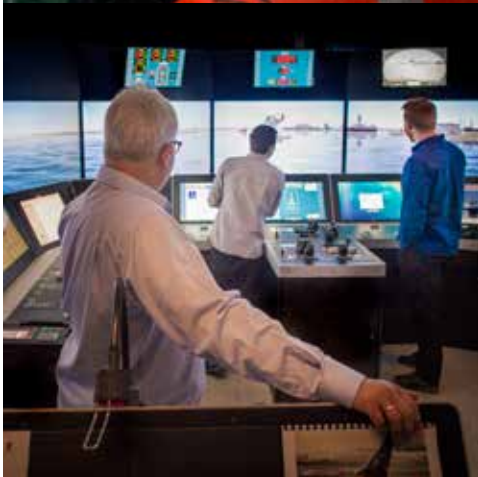


13 NOVEMBER

PRACTICAL INFO

Location:

Hampton Hall,
Fisheries and Marine Institute
of Memorial University (MI),
155 Ridge Road, St. John's, NL



Program - Day 1

08:00 Registration

Chairman: Clayton Burry, President, Kongsberg Digital Simulation Ltd.

08:30 Welcome Address

by Clayton Burry, President, Kongsberg Digital Simulation Ltd.
and Glenn Blackwood, Vice President, Fisheries and Marine Institute

09:00 "Digital Trends in Maritime Industry and Digital Transition of Maritime Training"
by Clayton Burry, President, Kongsberg Digital Simulation Ltd.

09:45 "Kognifai - Simulation as a Service – Anywhere, Anytime"
by Stephen Kelly, Area Sales Manager, Kongsberg Digital Simulation Ltd.

10:15 Nutrition & Networking break

10:45 "K-Sim Engine and K-Sim Cargo: Product News & Updates"
by Evy Saeter, Product Adviser, Kongsberg Digital

11:30 "K-Sim Engine Training for the Canadian Coast Guard"
by Dave Dalgleish, Sr. Instructor, Canadian Coast Guard College

12:00 Lunch at MI Cafeteria

13:00 "K-Sim Navigation, Polaris & K-Sim Offshore: Product News & Updates"
by Bjarne Wulff, Product Advisor, Kongsberg Digital

13:45 "K-Sim Navigation in an Offshore Context"
by Capt. Christopher Hearn, Director Centre for Marine Simulation (CMS)
& Maria Halfyard, Manager Applied Research & Industrial Projects (CMS)

14:30 Nutrition & Networking break

15:00 "New K-Sim Fishery Simulator - Product Overview and New Training Applications"
by Bjarne Wulff, Product Advisor, Kongsberg Digital

15:30 "New K-Sim Tactical Boat Handling and Firing Simulator Concept"
by Cdr. Owen Brine, Project Manager Operations, Kongsberg Digital Simulation Ltd.

16:00 Conference day sum-up
by Clayton Burry, President, Kongsberg Digital Simulation Ltd.

16:00 Bus departs for Sheraton Hotel

Social Program:

18:00 Bus departs Sheraton for Quidi Vidi Brewery

18:30 Social evening at Quidi Vidi Brewery

22:00 Bus departs Quidi Vidi Brewery for Sheraton Hotel

Program - Day 2

- 08:30 Bus departs Sheraton for Marine Institute
- 09:00 Pre-Workshop Briefing & Team Assignments
by Stephen Kelly, Area Sales Manager, Kongsberg Digital Simulation Ltd.
- 09:30 Integrated Workshop (Bridge, Engine)
- 11:30 Workshop Debrief
Chaired by Stephen Kelly, Kongsberg Digital Simulation Ltd.
Team will present the scenarios
- 12:00 Lunch at MI Cafeteria
- Chairman: Clayton Burry, President, Kongsberg Digital Simulation Ltd.
- 13:00 "K-Sim Navigation; Improving Safety in a Pilotage Context"
by Christian Ouellet, Advisory Expert, Marine Safety and Efficiency and
Fulvio Fracassi, Chief Executive Officer, Laurentian Pilotage Authority
- 13:30 "The Effective Use of Engine Room Simulators in Energy Efficiency Training
for Shipboard Operations"
by Isikeli Waqa, Senior Lecturer, The University of Trinidad and Tobago (UTT)
- 14:00 "New K-Sim Safety - Firefighting Search and Rescue Simulator Solution"
by Evy Saeter, Product Adviser, Kongsberg Digital
- 14:30 Nutrition & Networking break
- 15:00 "Exercise Area Modeling"
by Richard Fenner, Database Production Manager,
Kongsberg Digital Simulation Inc.
- 15:30 "K-Sim Support - Maximize the Simulation Investment"
by Mike Muti, VP Customer Service, Kongsberg Digital Simulation Inc.
- 16:00 Conference sum-up
by Clayton Burry, President, Kongsberg Digital Simulation Ltd.
- 16:30 Optional Meetings with Kongsberg Digital Staff

14 NOVEMBER

PRACTICAL INFO

Location:
Hampton Hall,
Fisheries and Marine Institute
of Memorial University (MI),
155 Ridge Road, St. John's, NL

Note: For those departing directly from
MI, luggage storage at CMS will be
available.





Practical Information

CONFERENCE LOCATION

Fisheries and Marine Institute of Memorial University (MI)
155 Ridge Road, A1B 5E7 St. John's, Newfoundland, Canada

HOTEL BOOKING

Kongsberg Digital has secured a room block at the Sheraton Hotel Newfoundland at a rate of CAD \$147 (plus taxes), which includes a full buffet breakfast and discounted parking. The Sheraton will serve as the only official pickup and drop-off point for organized User Conference transportation. We encourage all participants to book in the room block at the Sheraton.

All delegates are required to book their own rooms directly with the Hotel. Please see the link under the REGISTRATION section, which will take you to the customized UC 2018 Americas room block.

Address to Sheraton Hotel Newfoundland
155 Cavendish Square, A1C 3K2, Canada
Tel: (709) 726-4980
www.sheratonhotelnewfoundland.com

AIRPORT TRANSFERS & PUBLIC TRANSPORT

The airport is located only 10 minutes from Sheraton Hotel Newfoundland.

Taxis are available at Arrivals and accept both Canadian Cash or Credit / Debit cards. Airport to downtown is approx \$20-25 CAD

REGISTRATION

For registration, please follow the link: <https://kongsberg.pameldingssystem.no/uc2018-americas>

The deadline for registration is October 26th. All registered delegates will get a badge upon arrival for the conference at 08.00 on the first conference day.

SOCIAL PROGRAM

Wednesday, November 13, 18:00-22:00:

Social evening at Quidi Vidi Brewery. Join beer tasting, facility tours, music and of course good company. Dress code is casual. Spouses may join for a fee of \$80 USD / \$100 CAD

INDIVIDUAL MEETINGS

We encourage our delegates to book meetings with our dedicated team of area sales managers, product advisors, customer support team and others during the conference days.

EVALUATION AND CONFERENCE PROCEEDINGS

Right after the conference, you'll receive an electronic evaluation form by email.

By answering and submitting this evaluation, we'll give you access to the presentations given at the User Conference.

Please note that a link to the website for downloading the presentations will be sent to you by email approx. 2 weeks after you have submitted the evaluation.

CONTACT PERSONS

Stephen Kelly	tel: +1 (709) 727 0723	email: stephen.kelly@kdi.kongsberg.com
Mette Gjertsen	tel: +47 95032590	email: mette.gjertsen@kdi.kongsberg.com
Anne Voith	tel: +47 48084640	email: anne.voith@kdi.kongsberg.com (re. program)



KONGSBERG

KONGSBERG DIGITAL SIMULATION LTD
71 Goldstone Street, Suite 104, St. John's, Newfoundland, CANADA
Tel: +1 (709) 579 4859 Fax: +1 (709) 579 4852

Contacts:
Clayton Burry, President,
Mobile: +1 (709) 685 5125

Stephen Kelly, Area Sales Manager
Mobile: +1 (709) 727 0723

KONGSBERG DIGITAL SIMULATION INC.
170 Leonard Drive, CT 06340 Groton, USA
Tel: +1 (860) 405 2300 Fax: +1 (860) 405 2349

Contacts:
Gisleide Bitencourt, Area Sales Manager
Mobile: +1 (832) 291 8596

HEADQUARTERS
KONGSBERG DIGITAL AS
PO Box 1009 / N-3194 Horten, NORWAY

Tel: +47 67 80 48 00
maritimesimulation.sales@kdi.kongsberg.com

Contacts:
Mark Stuart Treen, Vice President Sales

